

John Hawkins

Home Address: 115 Botefuhr Avenue
Daytona Beach, FL 32118

Phone: 386-243-9329

Email: jhawkins@buildingeffectiveleaders.com

SUMMARY: Strategic, analytical and ambitious senior-level business and technology executive skilled in creating strategic alliances with organization leaders to effectively align with and support key business initiatives. Builds and retains high-performance teams through the hiring, development and motivation of skilled professionals. Minister of the Gospel and US Navy Veteran

EXPERTISE: Strong background in IT leadership combined with experience as a CIO and Information Technology Consultant using cutting-edge information solutions. Ability to develop and deploy IT plans that achieve and activate strategic business goals. Further specializations in change management, transitional leadership, leadership development, team building, strategic planning and technical execution.

PROFESSIONAL EXPERIENCE:

Triwise Solutions, Inc., Daytona Beach, FL

2003 – present

Chief Information Officer and Executive Director

- Develop and deploy highly customized leadership development programs, consistently resulting in 20% or more gains in productivity and overall increased morale.
- Retained by Fortune 1000 clients as a technology consultant, business analyst and project manager.
- Evaluate, install, implement and integrate a full range of enterprise information systems and technologies, including: business intelligence systems, databases, networks, e-mail systems, ERP/ MRP and End User/Server hardware.
- Define, implement and manage systems development, infrastructure, deployment and operations. Manage all internal and outsourced projects within approved budgets.
- Perform detailed analysis of reporting requirements and implement solutions as needed.
- Design, develop and deliver standard and customized technical and End User training.
- Extensive Business Intelligence experience within Cognos (Administration and Report Writing), Data Warehousing, ETL products, Crystal Reports and multiple database management tools.
- Worked with several venture capital firms as primary Information Technology resource.
- Extensive practical knowledge Data Warehousing and Business Intelligence Applications.
- Design, develop and deploy multiple Corporate Information Technology Enterprise solutions integrating various Microsoft and Apple products.
- Experience acting as interim CIO, IT Director and Technology Advisor.

LINE-X, LLC., Huntsville, AL

2014 – 2015

Vice President, Accessories Division

- Retained to evaluate and determine direction of LINE-X, LLC Automotive Accessories Division.
- Determined necessary systems development, infrastructure, deployment and operations.
- Initiated division restructuring and new strategic partnership, resulting in increased sales from under \$4M to over \$12M.

Cognos, Inc., Irvine, CA

2002 – 2003

Regional Technical Manager

- Designed and developed Business Intelligence reporting solutions and performed startup services for new customers, including prototypes and Quickstart programs.
- Delivered standard and customized Business Intelligence technical training and provided knowledge-transfer services to customers
- Managed four direct technical reports and supported seven Account Managers in the Western Region (Southern California, Arizona and Colorado).

Business Objects Americas, San Jose, CA

1999 – 2002

District Technical Manager

- Managed five direct technical reports and supported 11 Account Managers in the West Central District (Southern California, Arizona and Colorado).
- Increased Business Objects visibility to Fortune 500 Companies on the West Coast
- Published several technical articles on various subjects, including Business Intelligence Strategies, Security and Web Deployments.

Speedware USA, Inc., Montreal, QC

1997 – 1999

Senior Business Intelligence Systems Engineering and Analyst

- Lead US Technical Representative for all National Accounts.
- Responsible for development of pre-sales demonstrations, prototyping, and post-sales integration of Business Intelligence tools in Fortune 1000 companies.
- Developed and implemented an MDDB-based, Healthcare-centric, analytical application for use in city and county health agencies. Other successful implementations included Pacific Bell Communications, Lockheed Martin Aerospace, Department of Health Services for the City of San Francisco, Employer's Insurance Company of Nevada, IDEO Design & Technologies, Crowley Maritime Freight, NavMed (Priority Health) HMO and numerous Federal government agencies.